

# THE FACTS ON WHOLESALING

Dph.illinois.gov Manufactured Food, ECFR.GOV, Title 21 Chapter 1 Subchapter B Part 101

## What is Wholesaling?

Manufactured food sales, or wholesaling, is the act of selling or providing foods and food products to other licensed establishments for those establishments to resell or provide them to their customers. An example of wholesaling would be a bakery that sells pastries to local coffee shops, who then sell those pastries to their own customers. Wholesaling is different from retail sales or retailers. Retailers provide their products directly to consumers.

***Do you plan to sell your food directly to the consumer (retail) or to other entities, such as grocery stores and restaurants, who then sell it (wholesale)? If yes, see below.***

**At The Local Level:** The Peoria City/County Health Department is responsible for regulating, licensing, and inspecting food service establishments at the **retail** level, i.e., those that provide or sell foods directly to the consumer.

If you are a licensed food service establishment interested in providing or selling your product in other licensed food service establishments, you must apply for and obtain a wholesale license from the Illinois Department of Public Health (IDPH). The wholesale license must be provided to the Peoria City/County Health Department upon request.

**At The State Level:** The Illinois Department of Public Health is responsible for regulating and licensing manufactured foods and wholesalers, i.e., those that provide or sell foods to other entities for resale. Questions and/or completed applications can be emailed to [DPH.Mfgfood@illinois.gov](mailto:DPH.Mfgfood@illinois.gov).

- To register, you must complete a Manufactured Food Application:

<https://dph.illinois.gov/content/dam/soi/en/web/idph/files/idph-fdd-manufactured-food-application-0.pdf>

- To help determine and assess if your food operation is wholesaling, use this flow chart:

<https://dph.illinois.gov/content/dam/soi/en/web/idph/files/publications-ohp-food-processing-flowchart-revised-10-09-18.pdf>

**At The Federal Level:** The Food and Drug Administration (FDA) is responsible for regulating food products that cross state lines.

- Food facilities that plan to sell their products in other states shall register with the FDA under Registration of Food Facilities and Other Submissions:

<https://www.fda.gov/food/registration-food-facilities-and-other-submissions/online-registration-food-facilities>

**General Information About Labeling Packaged Foods:** For more information on product labeling, please see Code of Federal Regulations in Title 21 Chapter 1 Subchapter B Part 101, and FDA 2017 Food Code Section 3-602.11 Food Labels.



grocery store



**Public Health**  
Prevent. Promote. Protect.

**Peoria City/County  
Health Department**

Environmental Health  
2116 N Sheridan Rd.

Peoria, IL 61604

(309) 679-6161

[EH@peoriacounty.org](mailto:EH@peoriacounty.org)

[www.pcchd.org](http://www.pcchd.org)

